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Business Development Sales Representative

Description

Are you in medical sales and are seeking a more lucrative position with an industry leader? Are you seeking an industry leader with a clear value proposition to medical professionals? If so, this opportunity would be for you. If so, we encourage you to read further and learn how this opportunity fits the bill for that.

Our client is a long-established medical services company with 31 solid years of servicing their clients. Offering healthcare testing services in targeted markets, they enjoy being a market leader with a clear competitive advantage.

Why consider this position? Here's why.

- 32 years and long established
- BETTER turnaround times than most competitors
- Six-figure first year opportunity including high base and uncapped commissions
- A true commitment to excellence by corporate leaders and entire team
- 4 weeks accrued PTO first year
- Work out of HOME office

Qualifications

If this has your attention, then here is what we need in a successful candidate:

- 2+ years of healthcare, medical device or pain management SALES OR
- 2+years of successful selling of SERVICES not a tangible product
- Examples of great service companies are ADP, Paychex, Enterprise RentACar, Cintas,
- Bachelors Degree preferred. 5+ years successful sales experience if no degree.
- Ability to travel within designated territory
- Computer literate with knowledge of Microsoft Office, Excel and CRM

Job Benefits

Compensation includes base salary of \$70K with OTE \$100- 110K first year. 2nd year and beyond, compensation ranges from \$120,000-180,000.

Full medical benefit plan, car allowance, expenses, PTO and more.

This is a GREAT company to work for with low turnover. Please- we MUST have sales experience- it is required.

Contacts

Please send your resume directly to me cindy@sales-executives.com

Hiring organization

Sales Executives

Industry

Medical Sales

Job Location

Miami, Florida

Base Salary

\$ 70,000

Date posted

March 20, 2024