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## Medical Sales

### Description

Our client is a long-established medical services company with 31 solid years of servicing their clients. Offering healthcare testing services in targeted markets, they enjoy being a market leader with a clear competitive advantage.

Why consider this position? Here's why.

- 31 years and long established
- BETTER turnaround times than most competitors
- Six-figure first year opportunity including high base and uncapped commissions
- A true commitment to excellence by corporate leaders and entire team
- 4 weeks accrued PTO first year
- Work out of HOME office

### Responsibilities

If this has your attention, then here is what we need in a successful candidate:

- 2+ years of healthcare, medical device or pain management SALES OR
- 2+years of successful selling of SERVICES not a tangible product
- Examples of great service companies are ADP, Paychex, Enterprise Rent-A-Car, Cintas,
- Bachelor's Degree preferred. 5+ years successful sales experience if no degree.
- Ability to travel within designated territory
- Computer literate with knowledge of Microsoft Office, Excel and CRM

### Qualifications

This is a GREAT company to work for with low turnover. Please- we MUST have sales experience- it is required. So reply if you have the skill of successful selling. You can send your resume directly to us.

### Job Benefits

Compensation includes base salary of \$70K with OTE \$100- 110K first year. 2nd year and beyond, compensation ranges from \$120,000-180,000.

Full medical benefit plan, car allowance, expenses, PTO and more.

### Hiring organization

Sales Executives

### Industry

Medical Sales

### Job Location

Northern Virginia

### Date posted

September 20, 2022