



<https://sales-executives.com/job/medical-testing-regional-sales-manager/>

## Regional Sales Manager

### Description

#### Expansion Position

Exciting breakthrough medical testing new product launch!

Our client is launching a new faster and broader reach testing service nationwide. We are seeking sales representatives in the diagnostic arena. If you are in the vertical market, you know

the depth of knowledge and understanding needed to be successful selling there.

As the regional manager for this service, YOU will play an integral role in helping physicians make better decisions faster to help their patients. Experience in infectious diseases or ob/gyn is a major plus.

You would be calling on physicians and facilities in wound care, respiratory, ob/gyn and other specialties. Territory is the greater Portland area with minimal overnight travel.

Why consider this position? Here's why.

- NEW PRODUCT LAUNCH
- 31 years and long established
- BETTER turnaround times than most competitors
- Six-figure first year opportunity including high base and uncapped commissions
- A true commitment to excellence by corporate leaders and entire team
- 4 weeks accrued PTO first year
- Excellent benefits
- Work out of HOME office

### Qualifications

What a successful candidate will possess:

- 2+ years current sales experience in the testing/diagnostics field
- Current sales experience in a related field to diagnostics
- Proven track record of sales success
- Bachelors Degree OR 5+ years sales experience

### Job Benefits

Compensation for this role is robust and competitive.

### Hiring organization

Sales Executives

### Employment Type

Full-time

### Industry

Medical Testing

### Job Location

Baltimore, Maryland

### Base Salary

\$ 80,000 - \$ 130,000

### Date posted

April 18, 2022