



https://sales-executives.com/?post_type=jobs&p=873

Sales Manager

Description

Are you currently in technology sales management? Are you considering a change for more opportunity, a more competitive solution to your clients and a fast-growing company? If so, this opportunity could be for you.

Our client offers efficiency software solutions including workflow automations, project management, technical management and other solutions. Established for over 18 years, they have grown exponentially since 2004.

Responsibilities

As the Sales Manager, you will lead a sales team of 8 nationwide. With offices in 10 different cities, initially there will be overnight travel regularly with a good amount of virtual management.

Qualifications

Ideal candidates for this position will possess:

- 3+ year's successful sales management experience
- 8+ year's successful sales track record of selling IT solutions
- 3+ years' experience creating monthly sales goals, incentives, and other management tools
- Experience hiring and retaining top sales performers
- Successful track record of selling into vertical markets of healthcare, finance and/or government
- Desire to be part of a thriving, ethical, team-oriented company
- Bachelor's Degree highly desired, comparable sales management experience acceptable in lieu of degree

Job Benefits

\$140K+++ with Rapidly Expanding Technology company

Hiring organization

Sales Executives

Job Location

Nationwide

Date posted

September 20, 2022